



**FAIITA Secretariat  
404 Vishal Bhawan,  
95-Nehru Place  
New Delhi-110019**

**MINUTES OF MEETING  
Federation of All India Information Technology Associations(FAIITA),  
Hosted by InfoCom.**

**Location: Exhibition Centre Goregaon, Mumbai.**

**Date: September 26<sup>th</sup> 2017**

**Present:**

1. Mr. Saket Kapur (General Secretary FAIITA)
2. Mr. Shyam Sunder Modi (Zonal VP North FAIITA)
3. Mr. Gaurang R Vyas (President FITAG Gujarat)
4. Mr. Chhampak Raj Gurjar (President FAIITA)
5. Mr. Alok Gupta (Convenor FAIITA & President PCAIT Delhi)
6. Mr. Arun Nagaraja (Treasurer FAIITA)
7. Mr. B. Hari (Vice President FAIITA)
8. Mr. Puneet Singhal (Jt. Secy. FAIITA)
9. Liju R.P (Regional VP South FAIITA)
10. B.V. Deepak Kumar (Regional Jt. Secy. South FAIITA)

## **AGENDA:**

Agenda of the Governing Body meeting was to resolve following Agenda Points:-

1. Review and Confirmation of Minutes of first FAIITA EC Meeting after registration, held on November 4th 2016. By General Secretary
2. Discussion on Fund raising Committee conceived during GATES informal meeting By Jt. Secretary
3. FAIITA achievements from November 2016 to September 2017 and Way Ahead. By President/Vice President
4. Status of Membership Fee and decision to move the collected funds to an interest earning Term Deposit By Treasurer
5. Membership Drive and preparation of consolidated Member List till district level By Convenor
6. Open House Discussion on OLS issue  
By All Regional Vice Presidents
7. Any Other issue with the permission of the Chair  
By General Secretary

## **Proceedings:-**

Quorum was complete and meeting was attended by office bearers of the Federation. The Governing Body expressed their appreciation for the initiative taken by TAIT to invite the OB of FAIITA to Infocom and specially thanked Mr. Krupashanker Chaube, Past President, TAIT for this initiative and the hospitality extended. It was proposed that the Infocom event must be well publicised amongst our members next year such that some new business relationships could be facilitated for our stake holders with exhibitors of technology at Infocomm.

Proceedings of the house commenced on scheduled time Chaired by Vice President Shri B Hari followed by President Shri Champak Raj Gurjar.

President FAIITA Shri Champak Raj apprised the Governing Body on the achievements of FAIITA since last meeting on November 4<sup>th</sup> 2016.

By permission of the chair, agenda was tabled to the house, followed by discussions on certain extra Agenda points -:

### **Resolution and KRA from the Governing Body**

- ◆ The Minutes of last meeting were reviewed and confirmed under the Chair of Vice President Shri B.Hari.
- ◆ Jt.Secy Shri Puneet Singhal under chair of President Shri Champak Raj Gurjar apprised the Governing Body about the discussions around need for a “Fund Raising Committee” of 14<sup>th</sup> Sept. 2017, during informal meeting of certain Office Bearers and Members of FAIITA during the summit hosted by GATES in Manesar, whereof Shri Devesh Rastogi volunteered to lead this activity. It was resolved that a Fund Raising Sub committee will be constituted and subsequently work with the consent and under the guidance of President Shri Champak Raj Gurjar. Sh.Devesh Rastogi will be Head/Chairman of same and will be a special invitee to the Governing Body meetings when required. Fund raising committee has an agreed target to raise Rs.50 lacs within the first year of its constitution.
- ◆ President FAIITA Shri Champak Raj Gurjar apprised Governing Body of following achievements since last meeting of November 4<sup>th</sup> 2016.
  - a) FAIITA has settled Approx. 8 Crores worth disputes between Distributors/Vendor vs Partners. There were 2 formal complaints / cases which were accompanied with the application fees as per the process laid out, out of which one was taken up and the second was not taken up. The other settlements

were informal and were sorted out by the grievance committee . OB appreciated the efforts of the grievance committee

b) FAIITA has made arrangements for ease of business with Taiwan regarding visits for FAIITA members with no need to go to visa Counsellors office.

c) TAITRA Chairman met President FAIITA and proposed Business promotion between Taiwan and FAIITA Members.

d)Reduction of GST on Monitors up to 20 inches to 18% from 28% was a result of pursuance of FAIITA. FAIITA representatives led by President Shri Champak Raj Gurjar made a representation to Shri Ravi Shankar Prasad IT Minister Govt. Of India.

e) President FAIITA met MOS Finance (Govt. of India) and submitted copy of the representation given to Hon'ble IT Minister.

- ◆ Under Chair of Vice President Shri B Hari, Treasurer Shri Arun Nagaraja proposed to move Rs. 1 Lac out of collected membership Fee to Term Deposit and the same was unanimously resolved. It was further resolved that Membership Registration form with Memorandum in soft copy to be given to all Members and Prospective Members. Treasurer informed the Governing Body on membership Fee having been received from 20 FAIITA members. Vice President Shri B Hari emphasised the requirement to have the accounts audited and the AGM held as per the Memorandum. The treasurer agreed to do the needful with the accounts. Settlement of Expenses related to formation were discussed and it was resolved that the expenses may be settled as appropriate. The President Secretary and Treasurer are already empowered to authorise and pay such expenses .
- ◆ Under chair of President Champak Raj Gurjar, in continuation to the confirmed Minutes of November 4<sup>th</sup> 2016, it was resolved that Convenor along with Zonal VP's & Jt Sect's will submit the list of State Champions by 31<sup>st</sup> October 2017. The Tenure of the state Champion will be same as the Governing Body.
- ◆ Governing Body was informed that UPCDA member FAIITA has sent an urgent communication to FAIITA regarding the letters they have written to directly to 5 OEM's/Brand Owners HP,Dell,Lenovo,Acer, and Asus on deep discounts and misleading prices being offered on OLS as Festival discounts causing disruption of channel sales. UPCDA has also communicated that they will take actions as per their enclosed letter. FAIITA Governing Body expressed extreme concern on the issues raised by UPCDA and consequently it was resolved that an urgent meeting

with representatives of Brand owners to be convened in the first week of October to resolve the issue and find a permanent solution to the problem through dialogue and discussion.

Governing Body advised forwarding of the Appeal from UPCDA to Presidents of all state Associations. FAIITA representatives to seek all evidence in support of the claim of discounted Laptop Prices viz OLS issue. It was felt that this matter should be treated on utmost priority.

### **Non-Agenda items with permission of the Chair**

After fair deliberation and discussion it was agreed by the Governing Body that:

- a) Letter from FAIITA secretariat to be sent, impressing the long standing issue of implementation of Serialization of HP Ink & Toner Cartridge.
- b) Representations should continue from FAIITA & State Associations/Federations Regarding the Rationalisation of GST to 18%,.
- c) All Whatsapp groups to be closed where all members other than OB's are Present. In future State Presidents Group and State Champion Group will be created other than the OB's group and Growth with unity.
- d) President Shri Champak Raj Gurjar informed Governing Body about the mail received from ADCTA withdrawing nomination of regional VP Shri S.S. Modi (North) on account of his recusal from the post of President ADCTA and nominating Shri Swaran Singh on behalf of ADCTA. The same was deliberated in the light of the Memorandum and Articles of Association of FAIITA and it was unanimously concluded that nomination of Shri S.S. Modi regional VP (North) cannot be swapped as he continues to hold the membership of ADCTA. Governing Body of FAIITA directed Shri S.S Modi to inform at the earliest reason for his recusal as President ADCTA. It was unanimously concluded that nomination of Shri SS Modi , regional VP ( North) cannot be withdrawn due to a letter from an association from where he got nominated . Once appointed as an OB, such person cannot be removed due to any development / communication from the sponsoring Association.
- e) Vice President Shri B Hari recommended that the President must call the All India IT Association Presidents Conclave at the earliest as existing associations are the back bone of FAIITA and the current presidents need to take an active role in FAIITA. He also recommended that a con call of all Presidents be held at least once in Month with

FAIITA Office bearers. Regional VP (West) Shri Gaurang Vyas ,FITAG (Gujarat) offered to host the All India Presidents conclave.

e) Treasurer Shri Arun Nagraj has created a mobile Application for connecting Members. The said applications without any charges and hidden cost at present. All FAIITA members to be requested to come on board for better connectivity, reach and precipitation of important information.

f)It was proposed by Vice President Shri B.Hari that these minutes should be circulated to the members by Jt. Secy. Shri Puneet Singhal and not by FAIITA Secretariat comprising of Gen. Secy. Shri Saket Kapur as the same may be not taken in the right spirit in light of express objections of certain members on the legalistic, dissenting and contrarian personal views on OLS of Shri Saket Kapur. The proposal of VP Shri B Hari was unfounded and rejected *in limine* by majority of the office bearers.

**Actions:-**

As Above

Saket Kapur

Gen.Secy. HONY.

FAIITA

Date:07-11-2016

Place New Delhi